

City of Lubbock
City Bank Auditorium/Coliseum
Lubbock Cotton Kings Hockey
Select-a-Seat Report

Season	Gross Ticket Sales	Paid Tickets
1999/00	\$1,722,444.00	146,477
2000/01	\$1,481,573.00	118,100
2001/02	\$963,172.54	78,411
2002/03	\$746,468.18	62,671
2003/04	\$582,980.10	47,503
2004/05	\$461,033.50	35,285
2005/06	\$320,790.12	23,208

03/07/08

Lubbock Memorial Civic Center/ City Bank Auditorium Coliseum
 Hockey Contract Historical Comparison
 May 23, 2007

Fiscal Year	99/00	00/01	01/02	02/03	03/04	04/05	05/06	06/07
Number of Games	39	43	33	33	33	32	32	34
Revenues per contract:								
Rent (Games)	\$ 117,000	\$ 129,000	\$ 99,000	\$ 99,000	\$ 99,000	\$ 62,400	\$ 62,400	\$ 30,000
Sell Zamboni to CK								
Sell hockey infrastructure to CK								
Rent (Practices/Skating Activities)	31,038	35,975	34,705	35,260	1	-	-	-
Concession Commission	161,195	103,964	69,004	65,295	-	48,154	13,057	11,914
Naming Rights								432,000
LISD Skate Program	143,896	85,418	38,833	-	-	10,000	10,000	10,000
Ticketing *	17,147	17,777	4,768	-	-	-	-	-
Parking	14,175	15,669	10,112	7,544	-	-	-	-
Advertising								
Subtotal	484,451	387,803	256,422	207,099	99,001	120,554	85,457	483,914

Expenditures per contract:

Rent Credit	(117,000)	(129,000)	(99,000)	(99,000)	(99,000)	(99,000)	(150,000)	(150,000)
Cost to City for CLI Sponsorship								
Cost to City for 03/04 Lease Amendments								
Concession commission to C Kings								
Naming rights commission								(11,914)
LISD skate program reimbursement to hockey								(100,000)
Maintenance and Service of Ice Plant								(10,000)
Ice Plant Electricity								(21,178)
Building utilities & custodial services								(47,477)
								(74,088)
Subtotal	(117,000)	(129,000)	(99,000)	(259,000)	(309,000)	(138,322)	(170,978)	(414,657)
Total	\$ 367,451	\$ 258,803	\$ 157,422	\$ (51,901)	\$ (209,999)	\$ (17,769)	\$ (85,520)	\$ 69,257